**CHALLENGES — As They Exist Today**

- 2022 Projected Rx Cost Trend: 5%
- Specialty Drugs: 0.8% of Total Fills / Accounts for 41.50% of Total Drug Spend
  - Average Cost: $5,210/Rx
- Continued PBM Consolidation
  - 3 Mega PBMs Control 80% of the Market

**VALUE — Relative to Proposed Solution**

- 100% Employee Owned
- Wholly Owned and Operated Mail and Specialty Pharmacies
- 95.3% Client Retention
- 100% Organic Growth
- High-touch Service Model
- Robust Cost Mitigating Solutions
- NY Based Company Since 1903

**10-29%**

POTENTIAL SAVINGS vs. INCUMBANT
Company Overview

- Fully Integrated Pharmacy Benefit Management Company
- Leading Division of a $2 Billion Provider of Pharmacy Healthcare Services
- ESOP with Over 4,000 Employee Owners Nationwide
- Wholly-owned and Operated Mail and Specialty Pharmacies
- Serving Clients Nationwide with Regional Offices Throughout the Country
- Headquartered in New York
Key Differentiators

- The only 100% employee-owned PBM
- 100% organic growth
- Focused on mid-market sized employers that feel underserviced

ProAct – Your PBM Partner

- Adjudicates claims
- Invoices client
- National network
- Formulary management
- Clinical programs

Plus

- Listens to our client’s needs
- Quarterly reviews for all clients
- Provides in-depth plan analysis
- Provides strategic recommendations
- High-touch service model

Other PBM Vendors

- Adjudicates claims
- Invoices client
- National network
- Formulary management
- Clinical programs
Full-Service Pharmacy Benefit Manager

- Client Services
- Cost Containment Solutions
- Member Services
Home Delivery

- ProAct Owned and Operated Mail Order Pharmacy
- Generic Availability Notices
- Compliance Campaigns
- Rapid Drug Recall Notification
- Voucher Incentives
- Retail to Mail

proactive member engagement
Specialty Pharmacy

- ProAct Owned and Operated Specialty Pharmacy
- COB and Copay Assistance
- Ancillary Supplies at No Cost
- On-call Support 24/7/365
- Next Day Delivery at No Cost
- Clinical Management Programs

Cost Containment Solutions

4 gold standard ACCREDITATIONS
- URAC
- NABP-Specialty Pharmacy
- ACHC
- NABP-Digital Pharmacy
Network Options

• 66,000 In-network Pharmacies
• National Retail Network
• Extended Days Network
• Value Network Options
• Customizable Network
• 340B Network
Clinical Programs

- Therapeutic Alternative Program
- Clinical Optimization Program
- Opioid Management Program
- Specialty Medication Percentage Copay Program
- Utilization Management Options

- Diabetes Management Program
- Medical-eligible Specialty Medications
- New Drugs to Market
- Compounding Program
- Exclusionary Formulary Option
- Split-fill Program

Cost Containment Solutions

Partnerships

WITH FUNDING ASSISTANCE PROGRAMS
International Mail Order - CanaRx

- 65-85% Savings on Select Medications
- Voluntary Program
- Tier One Countries
- 350+ Brand Name Medications
- System Integration
Current NYS Municipal Partners

- 65 Current NYS Municipalities
- 176,000 Members in NYS
- Working in Every County
- Shipping Prescriptions to Every Zip Code
- Average Tenure of Municipal Clients is Over 9 years
Who is Eligible?

All members of the New York State Association of Counties!

Counties that will realize the greatest value from this plan will:

• Be self-insured, or
• Be fully insured with 100 or more employees/dependents.
Would you like more information?

Email ProAct at sales@proactrx.com
Questions?