



Enterprise for Government Excellence
PEOPLE, PURCHASING & PERFORMANCE SOLUTIONS

Contract Announcement



Powering the Future - Electric Vehicle Charging Equipment and Services

Today's Presenters



CAROLYN SECOR

Purchasing Agent
Broome County, New York



FRANK HUERTA

Director, Alternative Fuels



CATHY MUSE

National Program Director
Public Promise Procurement



Broome County, New York

Lead Public Agency

⊙ Broome County

- Carolyn Secor, Purchasing Agent
- Michael J. Ponticello, Deputy County Executive for Physical Services – Executive Sponsor
- Led a public procurement process following Broome County procedures on behalf of themselves and all public agencies
- <https://broomecountyny.gov/purchasing/>



Lead Public Agency

Role of Broome County as the LPA for Public Promise Procurement

- Work with PPP to develop the RFP based on County needs and coordinate national requirements
- Approve and issue the RFP based on County terms and conditions
- Post the RFP and receive responses through eProcurement system
- Perform initial review of responses for responsiveness to the solicitation and responsibility
- Organize and advise selection committee members on their duties which include being fair, impartial and conflict free
- Lead the evaluation, negotiate final contract with selected respondent and make an award recommendation to the County Legislature and support its approval
- Actively administer the awarded contract
- Ensures open and transparent process from contract solicitation to contract close-out



Contract Overview



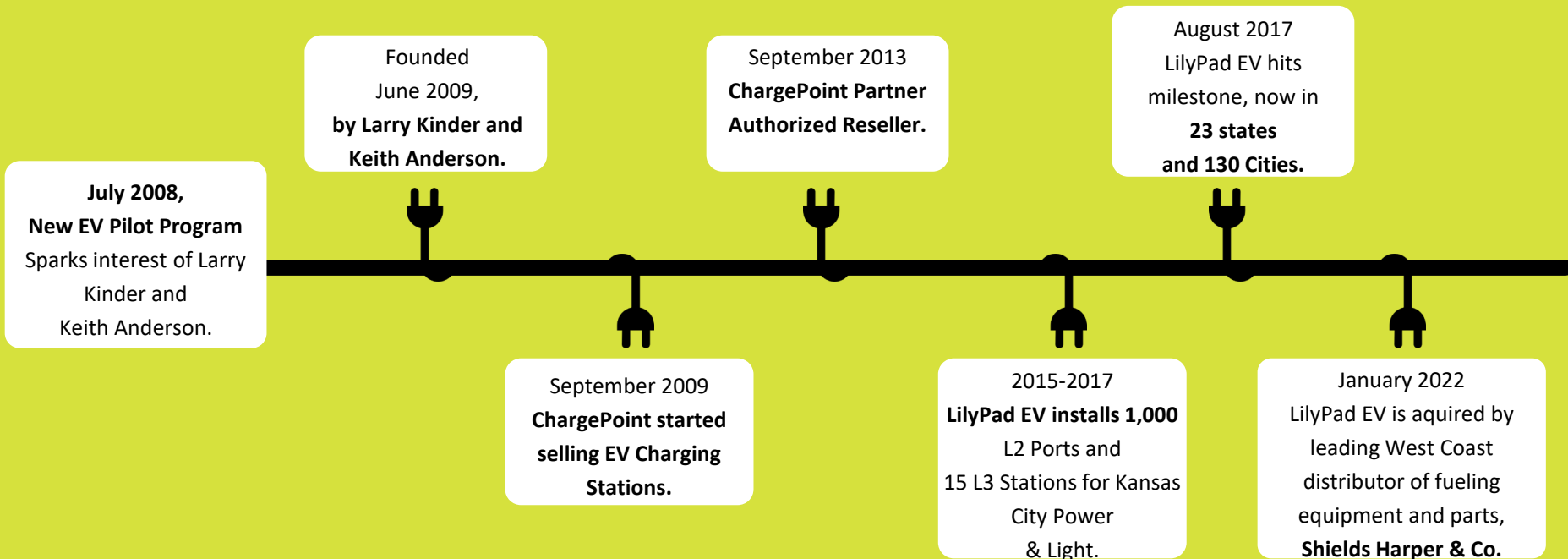
★ Contract Award

- Single contract award to Lilypad EV
- Effective for an initial 5-year term August 28, 2025 – August 27, 2030 with one five-year renewal option through August of 2035
- Comprehensive suite of products, services and solutions to meet a wide variety of needs
- National pricing
- Flexible terms and conditions adaptable to Participating Public Agency statutory requirements
- 2 CFR 200 terms and conditions included





About Us

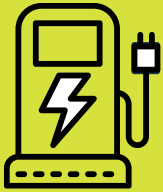


We Make EV Easy TM

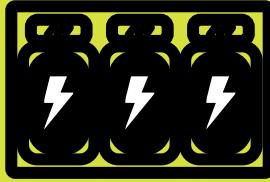


Core Competencies

LilyPad EV is the leading expert in the EV charging industry, with over 7,500+ installations across America.



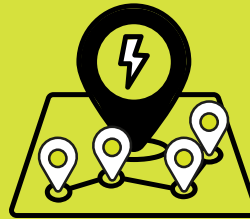
Charging
Stations



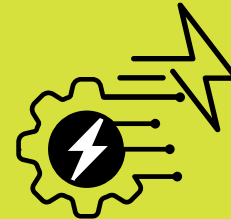
Battery Energy
Storage System



Consulting



Design



Engineering



Operations and
Maintenance

We Make EV Easy TM



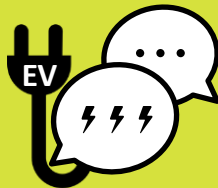
Ready Charge

At LilyPad, we understand the frustration that comes from navigating the often-volatile world of electric vehicle charging support.

Ready Charge was born from the shared experiences of customers who demanded better — both in public spaces and private areas. We've crafted a service that bridges the crucial gap between site hosts and service contractors.



Simplicity and
Speed



Responsive
Support



Backed by
LilyPad EV

We Make EV Easy TM

— NACo Public Promise Procurement

➤ Wholly-Owned By NACo

Single-Award Cooperative Purchasing For Public Agencies

— HEAR FROM YOUR PEERS



As a purchasing cooperative expressly for public entities, Public Promise Procurement understands the nuances of government bidding and procurement, provides access to premier suppliers, and does so with streamlined efficiencies for our members with competitive pricing.

Stephen Acquario
Executive Director, NYSAC

Competitively Bid Government Contracts With Best-In-Class Suppliers

NACo Public Promise Procurement provides counties with **cost-effective and efficient purchasing** contract vehicles. The unique **Lead Public Agency (LPA)** and peer-vetted model provides for a fully transparent and competitive process to identify best-in-class suppliers.

[Register](#)

[View Contracts](#)

[REGISTER](#)[BECOME A SUPPLIER](#)[Home](#)[Who We Serve](#)[Contracts](#)[Solicitations](#)[About ▾](#)[FAQs](#)[Contact](#)

Register

Please tell us about your organization.

Entity Name *

Entity Type *

- Select An Option - ▾

000-00-0000

Federal Employer ID Number (FEIN) *

Contact Name *

Your Name

- Select An Option - ▾

Job Title *

Organization Shipping Address 1 *

Organization Shipping Address 2

City / Municipality *

State / Province *

- Select An Option - ▾

Zip / Postal Code *

Phone Number *

Email *

☐ Please review and agree to the [MICPA](#).

[Submit](#)

THANK YOU!

Please add your questions to the Q&A

Follow-up:

Carolyn Secor | carolyn.secor@broomecountyny.gov

Frank Huerta | frank.huerta@lilypaddev.com

Anthony Chapman | achapman@naco.org

Cathy Muse | cmuse@naco.org

