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The ProAct Solution for Employee Prescription Benefits

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CHALLENGES – *As They Exist Today*

- 2022 Projected Rx Cost Trend: 5%
- Specialty Drugs: 0.8% of Total Fills / Accounts for 41.50% of Total Drug Spend
 - Average Cost: \$5,210/Rx
- Continued PBM Consolidation
 - 3 Mega PBMs Control 80% of the Market

VALUE – *Relative to Proposed Solution*

- 100% Employee Owned
- Wholly Owned and Operated Mail and Specialty Pharmacies
- 95.3% Client Retention
- 100% Organic Growth
- High-touch Service Model
- Robust Cost Mitigating Solutions
- NY Based Company Since 1903

10-29%

POTENTIAL SAVINGS vs. INCUMBANT

Company Overview

- Fully Integrated Pharmacy Benefit Management Company
- Leading Division of a \$2 Billion Provider of Pharmacy Healthcare Services
- ESOP with Over 4,000 Employee Owners Nationwide
- Wholly-owned and Operated Mail and Specialty Pharmacies
- Serving Clients Nationwide with Regional Offices Throughout the Country
- Headquartered in New York



Key Differentiators

- The *only* 100% employee-owned PBM
- 100% organic growth
- Focused on mid-market sized employers that feel underserved

ProAct – Your PBM Partner

- ✓ Adjudicates claims
- ✓ Invoices client
- ✓ National network
- ✓ Formulary management
- ✓ Clinical programs

Plus

- ✓ Listens to our client's needs
- ✓ Quarterly reviews for all clients
- ✓ Provides in-depth plan analysis
- ✓ Provides strategic recommendations
- ✓ High-touch service model

Other PBM Vendors

- Adjudicates claims
- Invoices client
- National network
- Formulary management
- Clinical programs

Full-Service Pharmacy Benefit Manager

**Client
Services**



**Cost
Containment
Solutions**



**Member
Services**



Home Delivery

- ProAct Owned and Operated Mail Order Pharmacy
- Generic Availability Notices
- Compliance Campaigns
- Rapid Drug Recall Notification
- Voucher Incentives
- Retail to Mail



proactive member engagement

Cost
Containment
Solutions



Specialty Pharmacy



- ProAct Owned and Operated Specialty Pharmacy
- COB and Copay Assistance
- Ancillary Supplies at No Cost
- On-call Support 24/7/365
- Next Day Delivery at No Cost
- Clinical Management Programs

4 *gold standard*
ACCREDITATIONS

■ URAC
■ ACHC

■ NABP-Specialty Pharmacy
■ NABP-Digital Pharmacy

Cost
Containment
Solutions



Network Options

- 66,000 In-network Pharmacies
- National Retail Network
- Extended Days Network
- Value Network Options
- Customizable Network
- 340B Network



Clinical Programs

- Therapeutic Alternative Program
- Clinical Optimization Program
- Opioid Management Program
- Specialty Medication Percentage Copay Program
- Utilization Management Options
- Diabetes Management Program
- Medical-eligible Specialty Medications
- New Drugs to Market
- Compounding Program
- Exclusionary Formulary Option
- Split-fill Program



partnerships

WITH FUNDING
ASSISTANCE PROGRAMS

International Mail Order - CanaRx

- 65-85% Savings on Select Medications
- Voluntary Program
- Tier One Countries
- 350+ Brand Name Medications
- System Integration



Current NYS Municipal Partners

- 65 Current NYS Municipalities
- 176,000 Members in NYS
- Working in Every County
- Shipping Prescriptions to Every Zip Code
- Average Tenure of Municipal Clients is Over 9 years

Who is Eligible?

All members of the New York State Association of Counties!

Counties that will realize the greatest value from this plan will:

- Be self-insured, **or**
- Be fully insured with 100 or more employees/dependents.

Would you like more information?

Email ProAct at sales@proactrx.com

Questions?
