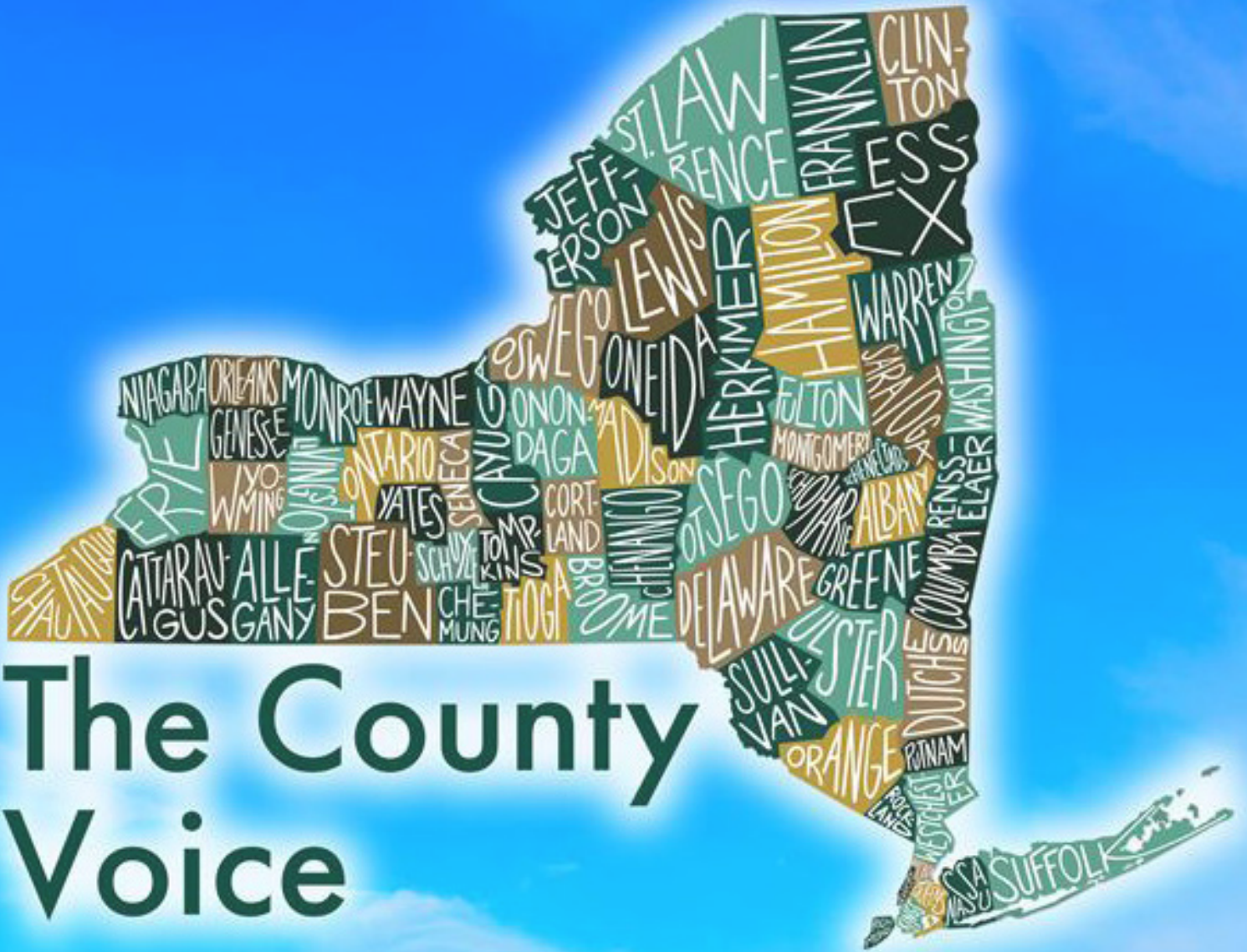




NYSAC
— NEW YORK STATE —
ASSOCIATION OF COUNTIES



**Your NYSAC
Membership**



**The County
Voice**

PHILIP R. CHURCH
President

STEPHEN J. ACQUARIO
Executive Director



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Delivering for Counties Since 1925

Your County Voice in Albany and Washington.

The New York State Association of Counties (NYSAC) is a nonprofit, bipartisan association founded over 100 years ago by county officials to serve the counties of New York State, including the City of New York.

NYSAC's mission is to foster excellence in county government and unite the voice of New York's county leaders.

We are the only statewide municipal association representing the interests of thousands of county leaders, including legislators, supervisors, county executives, administrators, commissioners and other county officials who deliver essential services to New Yorkers.

Local government is at the heart of New York State, and NYSAC is proud to represent its counties and their elected and appointed officials.

As the voice of New York's county leaders, NYSAC communicates the needs and recommendations of our county officials to state and federal lawmakers.

Throughout its history, NYSAC evolved along with our counties, helping them meet and overcome their challenges. As local governance became more complex, the association became more important than ever. We have come to be the one and only "Official Voice" of all counties, large and small. This voice influences federal and state policy in ways that benefit counties and the residents we all serve.

NYSAC's success comes from our ability to unify New York's counties—regardless of size, region, or political ideology—around the shared interests of a diverse state. Our collaborative approach empowers county officials to advocate for their needs, build networks, and learn from each other.

We are NYSAC: The United Voice of New York's Counties!



Legislative Advocacy

NYSAC amplifies the voices of county officials in Albany, Washington D.C. and throughout the state. Our legislative advocacy focuses on policy, legislation, and regulatory issues, and also extends to broader government policy development and implementation through participation on statewide advisory boards and committees.

Recent Legislative Highlights

NYSAC Legislative Staff has...

- Successfully fought to protect the county Medicaid cap.
- Helped pass nation-leading legislation regulating the short-term rental industry and authorizing the collection of local sales tax and occupancy tax.
- Secured over \$6 billion in Covid recovery aid to counties.
- Passed internet sales tax legislation that has provided billions of dollars in revenue to counties.
- Coordinated historic settlement of Opioid lawsuits to ensure damages flow to counties that have been on the front lines of the opioid scourge.
- Beat back new unfunded mandates on programs like Raise the Age and election reforms.
- Reviewed, monitored, and commented on hundreds of bills impacting counties and provided testimony to state legislative committees.

For more information on NYSAC’s advocacy efforts, including our Legislative Program, please visit our website at nysac.org/advocacy.

BOOKS, POLICY, AND RESEARCH REPORTS

- 2025 State Budget County Impact Report
- 2025 Legislative Session Summary
- 2025 County Sales Tax Report
- Navigating AI in County Operations
- Short-Term Rental Law Implementation Guide and FAQ
- Shifting the Burden: Analysis of Federal Budget Reconciliation Proposals
- ‘One Big Beautiful Bill Act’ County Impact Report
- Funding the Future of 9-1-1 in New York State
- Our Darkest Hours: New York County Leadership & the Covid Pandemic
- Reforming mental Health Competency Restoration in New York State
- Can You Hear Me Now? The State of Rural Cellular and Broadband Services in New York
- County Cyber Security Response
- County Population Snapshot
- Cannabis Law Implementation

Education & Training

NYSAC provides training and education to county leaders on issues vital to public policy and county services. The following is an overview of NYSAC's training and educational programs that are offered to our county members.

Major Conferences

- Legislative Conference — During the State Legislative Session
- Fall Seminar — Every September
- County Finance School — Every May



Orientation for Newly Elected and Appointed Officials

These sessions are developed to provide newly elected and appointed county officials with a firm foundation as they begin their public service as a county official. The orientation covers county budgets and finance, ethics laws, county organization, legal requirements and other issues that have an impact on them as they take their new office.

County Government Institute

The County Government Institute is a non-profit organization jointly developed by NYSAC and Cornell University that offers a comprehensive educational program for county officials. The Institute is designed to enhance the knowledge, skills, and abilities of county officials.

Regional Training

- Ethics in Government
- Intercounty Briefings/Adirondack-Western
- Leadership Meetings with State Government
- Presentations at affiliate meetings and conferences

For more information on training and education offered by NYSAC, please visit our website at nysac.org/education.



Workshops & Webinars

The following is a partial listing of recent NYSAC workshops and webinars. You can find a selection of recordings at [YouTube.com/NYSACTV](https://www.youtube.com/NYSACTV)

- Annual Comprehensive Financial Reporting Best Practices
- Budget Update: Summary of FOIL and Open Meetings Law Changes
- Challenges in Child Welfare: Addressing County Recruitment, Retention Struggles, Key Findings, and Enhancing Outcomes
- Discover Collaborative Solutions to Control Municipal Healthcare Costs
- Effective County Administration: Governance, Roles, and Best Practices
- Energy 101 for Local Governments and Schools
- Fundamentals of Media Relations for Counties
- Highlighting County and School Partnerships to Support Preschool Special Education Services in NYS
- Malware and Ransomware: Prevention Protocols
- Navigating the Short Term Rental Law
- New Clean Energy Tax Incentives for Governments
- Opportunities for Counties to Benefit from Defensive Driving Classes
- Power in Numbers: Leveraging Public Promise Procurement
- Powering New York: Upgrading the Grid for the 21st Century
- Powering New York's Future: Cooperative Purchasing for Electric Vehicle Infrastructure
- Principles of County Budget & Finance
- Safeguarding County Information Systems
- See The Signs, Save A Life: A Turnkey Opioid Campaign for Your County
- Social Media Policies and the First Amendment



- Strengthening Public Health: How Counties Are Leveraging NY HELPS to Build Their Workforce
- Successful Decarbonization takes 6 steps: Are you missing one?
- Tapping into SUNY's Talent: Solutions for Critical Workforce Gaps
- The ABCs of PFAS: What County Officials Need to Know
- Understanding NY's New Voting Rights Act
- Unpacking the Short-Term Rentals Legislation & How New Revenue Can Help Your County
- Weathering the Storm: Extreme Weather Mitigation & Resilience
- Workers Compensation: Options for Lower Costs and Better Coverage

NYSAC hosts regular webinars on emerging topics of interest and importance to counties, including regular real-time updates from state and federal experts. Many webinars also feature topics that are new and not yet on the radar of county officials.

All webinars are free of charge for our members and typically last about one hour.

We encourage you to visit nysac.org/webinars to view and register for upcoming webinars, and review previous recordings and presentations

Communications

The NYSAC Communications Team works every day to provide you with the news and updates you need to stay on top of the ever-changing issues facing New York's counties. Whether through e-mail, social media or the NYSAC.org website, your association provides timely information tailored for county leaders.



The front door to your association! Visit www.nysac.org to learn about issues, initiatives, member resources and educational opportunities.

Counties in the News

Daily e-mail of county-related news stories from news outlets across the state.

The County Perspective

An e-newsletter publication sent weekly during the state legislative session to highlight county-related issues, NYSAC actions, and legislative activities taking place in Albany that week.

County Conversations Podcast

Listen to conversations with county leaders, issue experts and NYSAC staff discuss the issues and challenges of the day as well as innovative solutions and initiatives from counties and our partners. Subscribe on Apple Podcasts or Spotify so you never miss an episode, or listen on Podbean.

Social Media

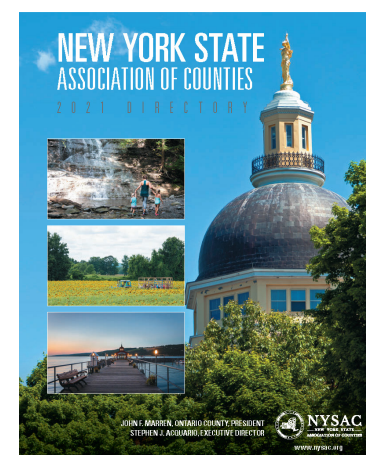
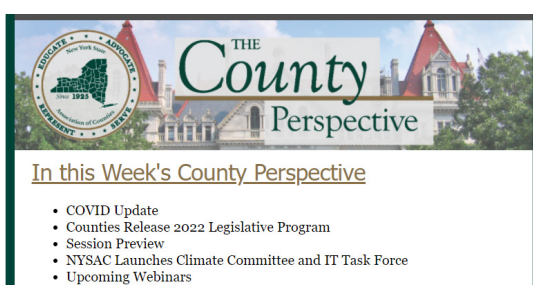
NYSAC maintains an active presence on X (formerly Twitter), Facebook, and Instagram. Follow @NYSCounties and join the conversation!

NYSAC News Magazine

The official publication of the association is published three times a year and focuses on issues important to counties, with articles written by experts in the field, NYSAC staff, and state leaders. Visit nysac.org/magazine to view past issues.

County Directory

We collect and publish the only annual and most complete compilation of elected and appointed county employees from each county.



Legal Services

The office of Counsel supports county attorneys and counties on legal issues affecting our membership. These issues include, but are not limited to, procurement, ethics, criminal justice, indigent defense and Native American Affairs.

AWP Litigation

NYSAC unified county efforts in recovery of overcharges by drug companies using average wholesale pricing which increased costs to localities and the state.

Opioid Litigation

NYSAC has worked with our counties, guiding them through the opioid litigation, helping to fight this national epidemic.

Protect The Adirondacks Inc. v. New York State Department of Environmental Conservation et al.

NYSAC will support the efforts of the State DEC in this matter when it is heard by the Court of Appeals in 2020. At stake is the ability of the DEC to go forward with the planned construction of more than 27 miles of trail in the Adirondacks. This case has the potential to further define the amount and size of timber that can be cleared/trimmed for future projects as well.

Tracking of County Local Laws

NYSAC counsel drafts quarterly updates to counties regarding individual county local laws which have been adopted during the months prior to the release.

NYSAC picks four to six laws which we believe would be of interest to other counties statewide. This provides counties with information regarding where the laws have been adopted so, if interest arises, counties will know where to turn to obtain a copy of said law to minimize duplicative efforts.

NYSAC has also worked closely with the Department of State to have all municipalities' local laws available on a statewide online database.



Partnership Programs

After conducting a rigorous due diligence process, the New York State Association of Counties (NYSAC) has chosen to partner with the following companies as preferred service providers. NYSAC believes these superior programs that can help counties save money and provide exceptional services.

Amazon Business Prime

NYSAC's Amazon Business Prime partnership provides free subscriptions, fast and free shipping, unlimited users, government discounts and more. www.nysac.org/amazon

Cashvest by three+one

Three+one provides a new level of liquidity analysis, producing evaluations that can be used to generate more value and new revenue on a county's current cash deposits. www.threeplusone.us

ClearGov Budget Cycle Management

ClearGov offers a suite of budget cycle management solutions to help counties collect, create, and communicate their budget. They help automate and simplify the annual budget process www.cleargov.com

Municipal Electric and Gas Alliance (MEGA)

MEGA aggregates and simplifies the purchase of electricity, natural gas and renewable power for participation counties, local governments and schools. www.megaenergy.org

Municipal Healthcare Financing Collective

The collective combines covered lives to lower and stabilize the cost of stop-loss insurance for self-insured county health plans. www.aleragroup.com

Nationwide Retirement Solutions

In partnership with NACo, Nationwide provides county employees with ways to invest a portion of their wages in deferred compensation retirement accounts. www.naco.org/naco-deferred-comp-program

New York Municipal Insurance Reciprocal

NYMIR is a non-profit municipal insurance program created by and for New York's local governments—counties, towns, villages and cities www.nymir.org

For more information about any of these programs, please call our office at 518-465-1473.

NY MuniTrust

NY MuniTrust's local government investment pool maximizes municipalities' liquidity, convenience and competitive rates of return. The program offers two investment funds for operational cash managed by a NYS headquartered liquidity manager. www.nymunitrust.com

NYSAC P-Card Program

The NYSAC P-Card, administered by PFMAM, is a credit card that offers a cost-free mechanism for counties to streamline and track their purchases, and generate a rebate. www.pfm.com

PERMA Workers Compensation Program

The Public Employee Risk Management Association provides workers compensation programs tailored for counties and county workers comp pools. www.perma.org

ProAct

ProAct's partnership with NYSAC offers county employees and residents lower cost prescriptions through their PBM and discount drug card. www.proactrx.com

Public Promise Procurement

This NACo-created government purchasing cooperative provides world class government procurement solutions for counties looking for the best overall supplier government pricing. www.publicpromiseprocurement.org

Short Term Rental Solutions

Deckard Technologies is a leading platform for managing short-term rental business compliance. Their leading-edge tools help localities enforce STR regulations, estimate transient occupancy taxes, and assist in maintaining community standards. www.deckard.com

Some of these partnerships provide fees to NYSAC in exchange for the endorsement, marketing support and program oversight, and for the right to be the exclusive provider of the products under the program, which is a common practice in the public sector market.

These fees help to stabilize dues for our member counties and benefit member counties through our ability to improve and expand the services, education, and training that we provide.



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