

Public Promise Procurement

Wholly owned by NACo, Public Promise Procurement provides counties with cost-effective and efficient purchasing contracting vehicles. The unique Lead Public Agency (LPA) and peer-vetted model provides for a fully transparent and competitive process to identify best-in-class suppliers



Stephen J. Acquario
Executive Director



Procurement Advisory Committee



**MEGAN
PERRY-BALONIER**
Purchasing Dept Director
Franklin County, Ohio



ERIC CARLSON
Purchasing Agent
Douglas County, Neb.



MARIA MILES
MWBE Program Director
Guilford County, N.C.



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Deputy Director,
Purchasing Dept.
Cobb County, Ga.



MIKE FROSCH
Director of Purchasing
Dallas County, Texas



LEE ANN PENDER
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Officer
Fairfax County, Va.



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Wake County, N.C.



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San Diego County, Calif.



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Chief Procurement Officer
Cook County, Ill.



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Chief Procurement Officer,
Retired
NY State Association of
Counties



FELICIA STRONG-WHITAKER
Chief Purchasing Agent
Fulton County, Ga.



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Chief Procurement
Officer
City of Baltimore, Md.



JAMES FOLEY
Deputy Chief
Procurement Officer
Maricopa County, Ariz.



MARIA AGRUSA
County Procurement Officer
Orange County, Calif.

Who We Are

ADVOCACY



Strengthening America's Counties

Healthy, safe and vibrant counties across America

- 3,069 County Governments
- 40k County Elected Officials
- 3.6M County Employees

BUSINESS



Establishes sustainable, cost-saving and value-added solutions that can be applied to counties nationwide.

- NACo's Business Platform
- Value Added Solutions
- Collaborating with County Governments

PARTNER



Fosters excellence in county government and unites the voice of New York's county leaders.

- Advocate for 62 New York Counties
- Strengthen & Develop County Leaders
- Link Members to Value-added Solutions

Navigating Cooperative Purchasing in NY

- GML 103 was amended to add a Section 16 in August 2012 that authorizes the piggybacking of certain contracts.
- This allows the use of contracts issued by all local governments within New York State and other governmental agencies outside of New York State, if the piggybacking language is included in the original bid.
- Guidance has been published by the New York State Comptrollers Office that contracts awarded through a competitive process and awarded to the lowest responsible bidder or awarded by Best Value may be piggybacked.
- If piggybacking a contract awarded by Best Value, the local government must have passed the required local law or resolution allowing them to award their own purchase contracts by Best Value.

The NACo Difference

All Public Agencies: Counties, Cities, K-12, Higher Ed, Special Districts, Non-Profits, State Agencies, Public Hospitals...




The NACo Difference


- Nationally Competed
- Single Award
- Leverage +90k Public Agencies
- Federal Funding Complaint
- Transparent LPA Model
- Comprehensive Scope
- Long Runways
- Reinvesting in Counties


Benefits to Contract Users


- Best in Class Suppliers/Services
- Compliant w/ Procurement Laws
- Competitively Priced
- 2 CFR 200... Complaint
- Solicited & Vetted by Trusted Peers
- Reduced Number of Contracts
- Increase Efficiency/Reduce Costs
- Strengthening America's Counties

Our Contracts


Awarded
Supplier


Lead Public
Agency


Dates


Description



Maricopa County, Ariz.

June 28, 2023 – June 30, 2031

Elevator, Escalator, Walkway & Lift: new construction, modernization, maintenance and repair services



Cobb County, Ga.

July 1, 2024 – June 30, 2031

Public Safety, Emergency Preparedness & Community Resilience: safety products, services and training



Maricopa County, Ariz.

August 7, 2024 – July 31, 2029

Rental, Lease & Purchase of Equipment, Associated Service & Support: industrial, commercial and construction rental solutions



San Diego County, Calif.

November 1, 2024 – October 31, 2027

Government Recruitment Services: government recruitment services and staffing solutions for all participating entities

Bids in Process



Maricopa County, Ariz.

Broome County, New York

Miami-Dade County, Flori.

Fairfax County, Virg.

Proposals due 4/28/2025

Proposals due 5/15/2025

Proposals under evaluation

Bid to be issued Q3 2025

Offsite Document Storage & Management: cost effective storage, retrieval, destruction and management of inactive and semi-active records

Electric Vehicle Charging Equipment and services: purchase, install, operate and maintain options for government fleet and public vehicles

Pharmacy Benefits Management: PBM services for self-insured public agencies

P-Card and Payables Solutions: procurement, travel and digital; payment solutions

Bids in Process



Broome County, New York

Bid to be issued Q3 2025

Electric Vehicles: all classes of electric vehicles for government fleet electrification



Broome County, New York

Bid to be issued Q3 2025

Liquidity and Treasury Analyses, Data, Services and Tools: improve cash flow management, optimizing liquidity and establishing robust and comprehensive liquidity and cash management strategies



City of Baltimore, Mary.

Bid to be issued Q3 2025

Furniture: systems furniture and case goods – furnish, install, repair and design services



Fairfax County, Virg.

Bid to be issued Q1 2026

Armed and Unarmed Security Guard Services: Individual personnel placements to turn-key solutions for government facility security services



REGISTER

BECOME A SUPPLIER

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- Contracts
- Solicitations
- About ▾
- FAQs
- Contact



Providing public sector and other entities with a vetted, transparent option for purchasing goods and services more efficiently and cost effectively.

Search contracts, vendors, supplies...

Peer-review ensures that contracts, suppliers, goods and services are sourced from the best available options and are competitively bid.

DISCOVER MORE

Awarded Contracts

Click on Contract information below to additional view supplier information &agreement documents.

Supplier ^	Contract Title ⇅	Contract Period Through ⇅	Category ⇅	Lead Agency ⇅
KONE	ELEVATOR, ESCALATOR, WALKWAY, AND LIFT, NEW CONSTRUCTION, MODERNIZATION, MAINTENANCE AND REPAIR SERVICES	12/31/29	Building Services	Maricopa County, AZ
Safeware	PUBLIC SAFETY, EMERGENCY PREPAREDNESS & COMMUNITY RESILIENCE	06/30/31	Public Safety / Community Resilience	Cobb County, GA
United Rentals	RENTAL, LEASE & PURCHASE OF EQUIPMENT & ASSOCIATED SERVICES & SUPPORT	07/31/29	Equipment	Maricopa County, AZ
WBCP	GOVERNMENT EXECUTIVE RECRUITMENT	10/14/29	Personnel	County of San Diego, CA

www.PublicPromiseProcurement.org

Rental, Lease & Purchase of Equipment &
Associated Services & Support

United Rentals Products & Services



United Rentals **Contract Documentation** & Resources

Executive
Summary

Contract
Documents

Services &
Resources

Contact Us Today



Josh Higgins
Government Account Manager
(562)458-9151
Jhiggins2@UR.com

ABOUT OUR CONTRACT



Contract #240153-RFP:

United Rentals Government Solutions team offers in partnership with Public Promise Procurement (PPP)

Effective Dates: August 7, 2024 to July 31, 2029 with the option to renew through 2034

- Dedicated Government Account Team
- 24/7 equipment service and emergency response
- OSHA compliant, complete knowledge of all local, state and federal regulatory safety issues
- Small Business Administration Partnerships: SDB, WBE, MBE, SDVOB, HUBZ and 8a
- Comprehensive knowledge of state, local, and federal regulations
- Experts on call for all your equipment rental needs: General Equipment, Tools Solutions, Power & HVAC, Trench Safety & Shoring, Sanitation Services and Fluid Solutions



Benefits of our partnership with Public Promise Procurement:

- Public Promise Procurement contracts are bid out by Maricopa County
- The highest quality products and equipment
- Expedited procurement
- No cost to participate

Contract Options

- Rent Equipment
- Sell Used Equipment
- Sell New Equipment
- Safety Training
- Service and Labor

<https://publicpromiseprocurement.org/contracts/>

About United Rentals – In New York

STATE ECONOMIC IMPACT

Income Tax \$6.0M

Sales Tax \$26.2M

Withholding/Payroll \$68.2M

Employee Benefits (Medical, Dental, Vision) \$253k

Vehicle Taxes (Licensing, Registration & Taxes) \$239k

Local Income, Franchise, Sales Business Property
& Real Estate Taxes \$820k

Total State & Local; Taxes Paid \$36.1M

ASSETS IN STATE RENT

Number of Branch Locations 30

Total Full Time Employees 638

Fleet Investment \$501M

OEC Units 17,545

Base Rent \$7.1M

Facilities Maintenance \$1.5M

Utilities \$792k

Total Rent \$9.4M



IN NORTH AMERICA

– Approximately \$21.43B OEC
of Rental Fleet

– 1,500+ Locations

– 28,000+ Employees

REGION ASSETS

– Over \$781M OEC of Rental Fleet

– 856 Full Time Employees

2023 Supplier Diversity Spend
for the State of New York =

\$11,895,896.39

Industry-Specific Expertise



On
Contract

General Rental

- Aerial Lift Equipment
- Forklifts & Material Handling
- Earthmoving Equipment
- Compaction Equipment
- Concrete & Masonry Equipment
- Surface Preparation & Remediation



On
Contract

Tool Solutions

- Hoist & Rigging
- Specialty Welding
- Pneumatic Tools
- Hydraulic Tools
- Electric Tools



On
Contract

Power & HVAC

- Chillers
- Air Conditioners
- Heaters
- Dehumidifiers
- Fuel Tanks
- Power Distribution

Industry-Specific Expertise



On
Contract

Trench Safety

- Trench Safety Equipment
- Safety & OSHA Training
- Pipe Testing Equipment
- Confined Space Equipment
- Pipe & Construction Lasers
- Barricades & Signs



On
Contract

Fluid Solutions

- Large Centrifugal Pumps
- Submersible Packages
- Wellpoint Pumps
- Filter Pots & Filters
- Vacuum/Excavation Units
- Custom-Fabricated Pumps



On
Contract

Reliable Onsite Services

- Portable Toilets & Showers
- Standard & Deluxe Units
- Restroom & Shower Trailers
- Wheelchair Accessible Units
- Hand Wash Stations
- Laundry Trailers

Industry-Specific Expertise



On
Contract

Mobile Storage/Office Space

- Storage Containers ("Conex boxes")
- Mobile Office Trailers (Furnished Avail)
- Portable Classrooms & Modular Buildings
- Ground-Level Offices (GLOs)
- Specialty Storage Units (High Security Models)



On
Contract

Matting Solutions

- Timber Mats
- Laminated Mats
- Composite Mats
- Crane Mats
- Access & Site Protection



On
Contract

Flooring Equipment

- Floor Scrubbers
- Floor Sweepers
- Floor Scrappers & Grinders
- Shot Blasters & Dust Collectors
- Carpet and Polishers

Trucks/Industry-Specific Expertise



½ & ¾ Ton Pickup Trucks

- XL and XLT options
- 4 wheel drive
- Crew cab
- Tow package
- Gas engine
- 5.5' bed length
- Bluetooth/Apple Carplay
- Backup camera
- Telematics
- Spray-in bedliner



Other Vehicles

- Passenger Vans
- Stake Beds
- Small pickup truck
- Electric Vehicles
- Heavy Duty
- Dump Trucks
- Water Trucks



United Rentals EV Program

Ford Lighting
Cargo Vans
Scissor Lifts
Light Towers

Aerial Lifts
Mini Excavators
Skid Steers
Compressors

Charging Options

- Install by Ford
- Home/University



UTILITY TRUCKS

- 40' to 55' Bucket Trucks
- Digger Derricks
- Pole Trailers, Reel Trailers, Pullers & Tensioners, Bull Wheel Tensioners
- Enclosed Truck Bodies, Utility Body
- Crash Trucks

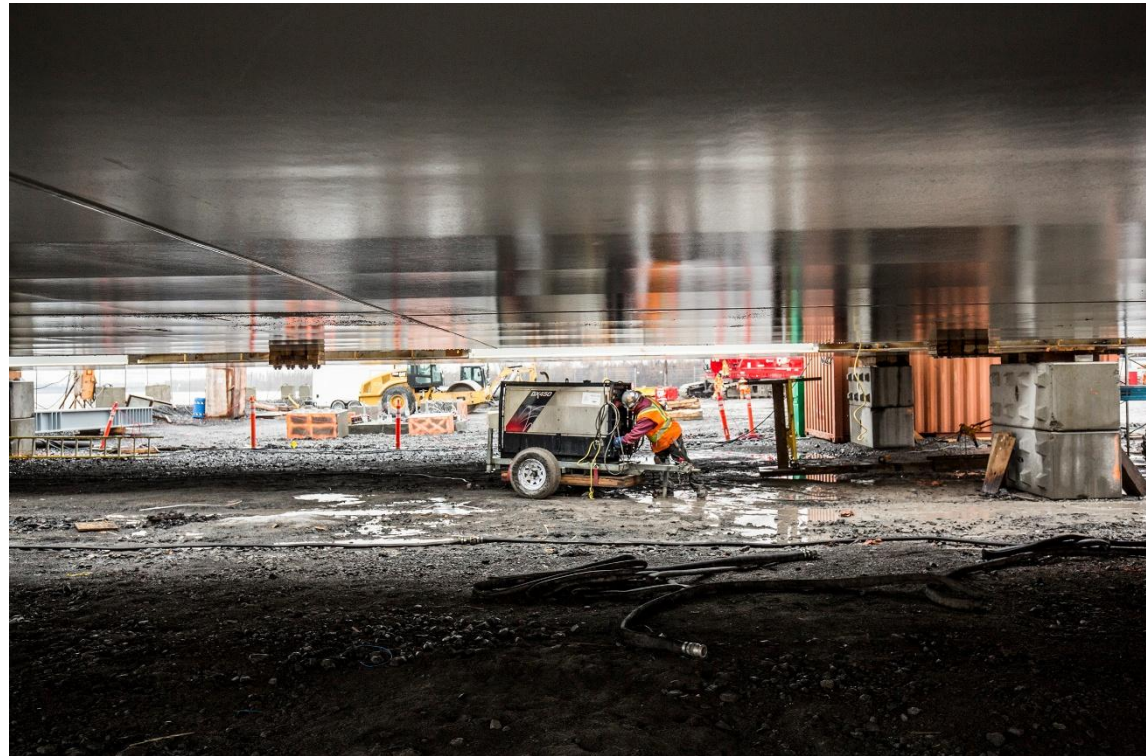
United Rentals carries Ford, Ram, and Chevrolet

Different trim level options are available in light truck categories
Upfits can be added to fit your job needs
Interior is spec'd for industry use



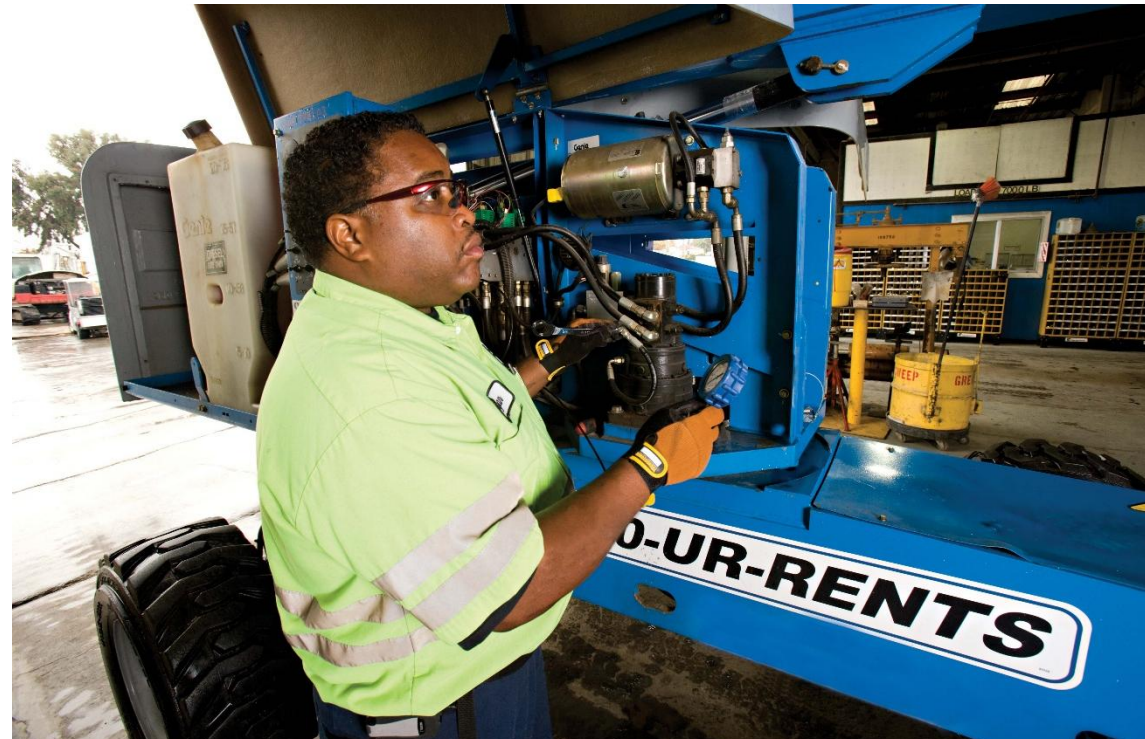
Customer Owned Equipment Repair/Maintenance

Customer Equipment Solution Repair (CES)



ON-Demand Services

- Unplanned repair
- Preventative maintenance (PM's)
- Inspections
- Retail parts sales



Managed Maintenance programs

- Scheduled maintenance
- Scheduled inspections
- Standard reporting
- Single Point of Contact
- Remotely monitored - telematics



Onsite Fleet management

- Embedded techs & fleet specialist
- United Rentals' Fleet Management Systems
- Fleet strategy & consulting
- Performance reporting

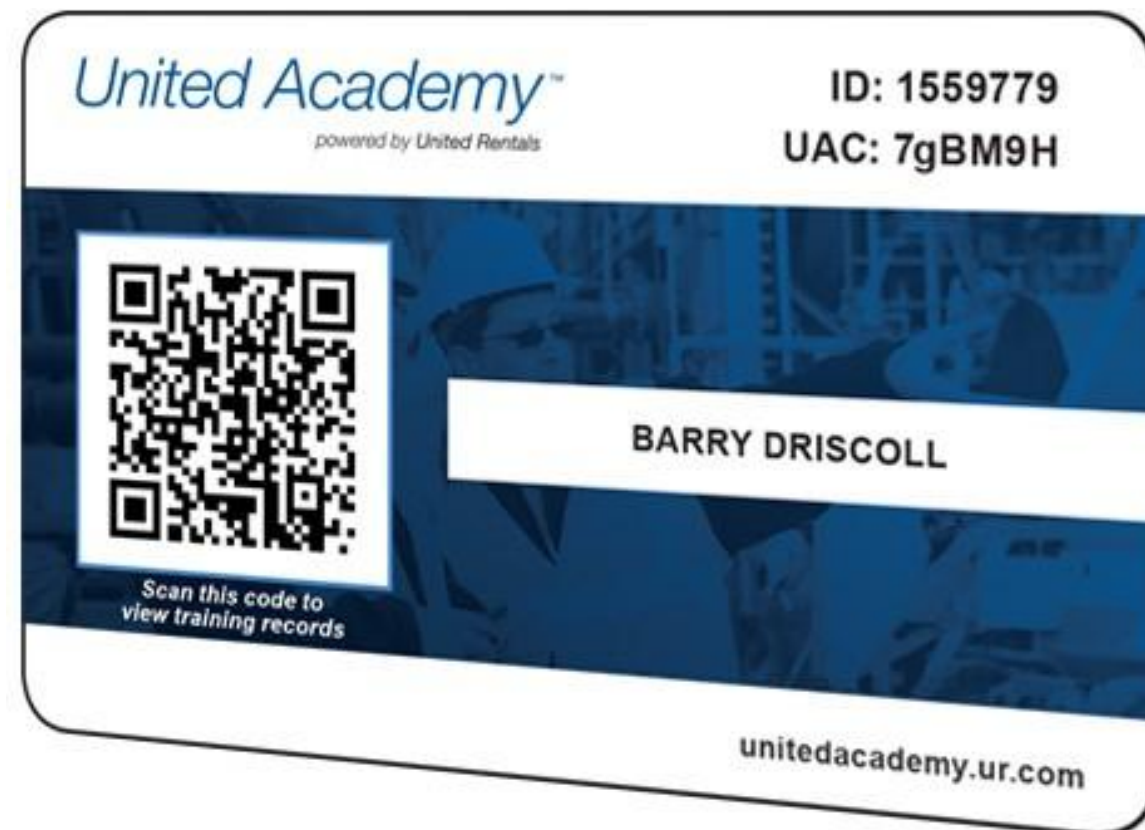


Training Equipment Certification

United Academy powered by United Rentals

Technology Leaders

- Sophisticated learning management platform to track your training and certifications taken through United Academy or elsewhere
- Use the Mobile App to view training transcripts of anyone with a United Academy wallet card on your jobsite
- Individual Wallet Card per trainee – Custom QR code to view training easily – No wear and tear plastic or sticker format
- Auto-email reminders when training is about to expire
- Reports to proactively manage your training and budget



Partnership Solutions

- Training offered at most United Rentals branches, or onsite at your location
- Preferred pricing and volume discounts available
- Over 100 certified full time trainers across North America

Course Delivery

- In-person - Training at your location or ours
- Blended learning - Online eLearning and in-person Practical Evaluation
- Online - eLearning completed online at your own pace
- Virtual Classroom - Live instructor-led training via WebEx
- Courses offered in English, Spanish and French



Best Practices/ Equipment Sales



&



Rent vs Own Analysis



Support in Compliance, Performance, and Reporting

FLEET MANAGEMENT

THROUGH TOTAL CONTROL®



FULL VISIBILITY INTO RENTAL ACTIVITIES



CUSTOMIZED AND FLEXIBLE REPORTING



COMPREHENSIVE ACCOUNT MANAGEMENT

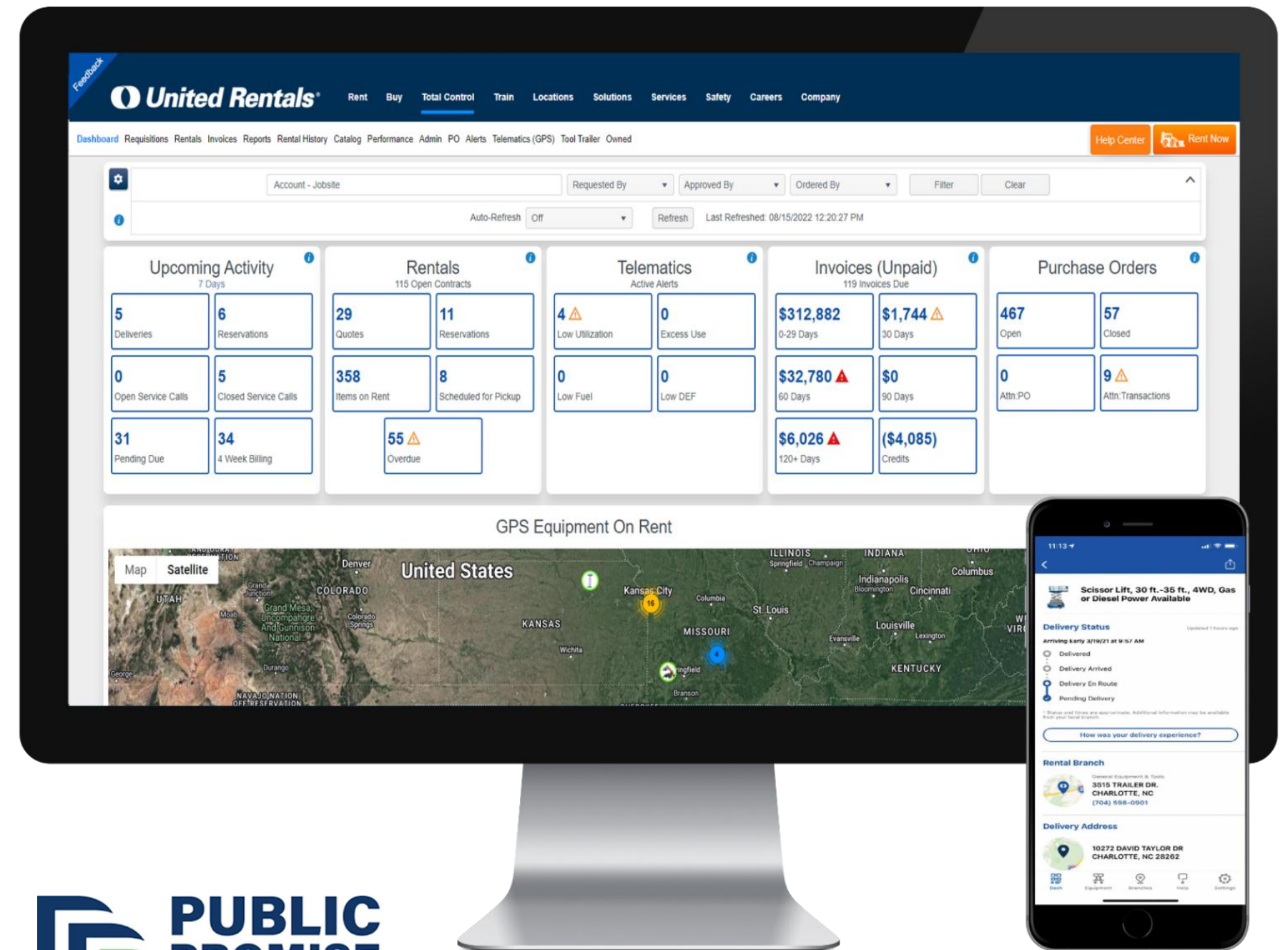


TOTAL CONTROL EMISSIONS TRACKING



PLANNING AND PROJECT MANAGEMENT

United Rentals®
Work United®



PUBLIC PROMISE
PROCUREMENT

Quick Video





THANK YOU

JOSH HIGGINS

GOVERNMENT ACCOUNTS MANAGER

PACWEST & MIDWEST

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